



**STEVENS**  
ADVANTAGE®



**STEVENS**  
I.D.SYSTEMS®



**STEVENSWOOD®**



**WHO WE ARE**

217.857.7100 – [stevensind.com](http://stevensind.com)



# INDUSTRY RECOGNITION

Enhanced Productivity

Superior Value

One of the Fastest Growing  
Wood Industry Manufacturers

\$95 million  
in 2015



WOOD  
**100**  
Strategies for Success

Source:  
Wood Products  
September 2014 Edition

LISTS

## FAST-GROWING WOOD INDUSTRY MANUFACTURERS (Source: WOOD 100 company filings)

Company	Headquarters	2013 Sales	%Change
WW Wood Products Inc.	Dudley, MO	\$79,450,000	20.1%
Stevens Industries Inc.	Teutopolis, IL	\$74,000,000	8.8%
Northern Contours	St. Paul, MN	\$58,900,000	3.5%
Barbosa Cabinets Inc.	Tracy, CA	\$39,853,000	44.9%
Belloni Cabinet Co.	Sumner, WA	\$35,000,000	75.0%
Wisconsin Built	Deerfield, WI	\$31,750,000	5.8%
North American Plywood Corp.	Parsippany, NJ	\$31,600,000	5.3%
Designcore Millwork and Fixtures	Brooklyn, NY	\$23,600,000	16.3%
Reborn Cabinets Inc.	Anaheim, CA	\$19,575,000	32.9%
Chandler Cabinets Inc.	Pilot Point, TX	\$14,800,000	23.3%
Organizers Direct	Scottsdale, AZ	\$12,000,000	20.0%
Custom Source Woodworking Inc.	Olympia, WA	\$10,000,000	25.0%
Brown Wood Inc.	Lincolnwood, IL	\$9,543,000	9.8%
transFORM	New Rochelle, NY	\$7,250,000	8.2%
Closet America	Lanham, MD	\$7,187,000	54.6%
Quantum Windows & Doors	Everett, WA	\$6,490,000	27.5%
Masterwrap Inc.	Lexington, NC	\$6,200,000	6.9%
Millwork 360 LLC	Tampa, FL	\$5,586,000	42.4%
Cabinet Components Inc.	Bessemer, AL	\$4,261,000	5.6%
Dubworks LLC	Erie, CO	\$4,083,000	30.2%
RiverCity Cabinets Inc.	Austin, TX	\$3,502,000	45.3%
Village Handcrafted Cabinetry	Lansdale, PA	\$3,300,000	13.8%
Capitol Closet Design	Vienna, VA	\$3,124,000	57.2%
Southern Minnesota Woodcraft Inc.	Fairbault, MN	\$2,821,000	4.5%
El Paso Wood Products	El Paso, TX	\$2,800,000	12.0%
Quest Engineering Inc.	Richfield, WI	\$2,702,000	64.9%
Mill Cabinet Shop Inc.	Bridgewater, VA	\$2,200,000	29.4%
Lakeside Cabinets and Woodworking	Nowthen, MN	\$2,000,000	33.3%
Pacific Trading Co.	San Clemente, CA	\$1,800,000	20.0%
Red Star Cabinet Co. Inc.	Farmingdale, NY	\$1,500,000	36.4%
Tischlerei- Fine Woodworking LLC	Salina, KS	\$1,400,000	133.3%
Stephens & Sons	Loomis, CA	\$1,323,000	128.9%
Closets by Design Seattle (Manufacturing Group)	Fife, WA	\$1,299,000	118.8%
Custom Millwork & Display Inc.	South Bend, IN	\$1,131,000	3.2%
Woodtronics Inc.	Yorktown Heights, NY	\$1,115,000	13.2%
Bright Wood Works Inc.	St. Petersburg, FL	\$933,000	10.0%
Bella Systems	Asbury Park, NJ	\$899,000	19.9%
Wood Masters Enterprises LLC	Ft. Collins, CO	\$889,000	7.2%
Premium Woods LLC	Lincoln, NE	\$881,000	18.4%
McKaskell Haindl Design Build Inc.	London, ON	\$705,000	17.5%
Taghkanic Woodworking	Pawling, NY	\$665,000	19.1%
Legacy Door & Millwork	Creswell, OR	\$625,000	7.4%
The Closet Guy Inc.	Beverly Hills, CA	\$440,000	15.6%
Wood Works by the Lake	Oelwein, IA	\$350,000	7.7%
GW Hartisan	Lachute, GC	\$287,000	10.4%
Morantz Custom Cabinetry	Lauderdale Lakes, FL	\$286,000	52.9%
CK Valenti Designs	Chandler, AZ	\$277,000	8.6%
Allied Cabinet Corp.	Ladysmith, WI	\$270,000	3.1%

## WOOD 100 Strategies for Success

### PRODUCTIVITY ENHANCED CONTINUED...

ADDING VALUE to products is a key ingredient for sales growth.

**Stevens Industries, Teutopolis, IL**  
— A full-line manufacturer of TFL and HPL casework and millwork, Stevens continues to focus on reducing scrap, lean manufacturing and improving quality. Its efforts have already paid off, with 2013 sales growing 8.8%.

"With all purchases or developments, we are keying in on the lean concepts of **reducing non-value added** steps and increasing the ability to be right the first time," says President Todd Wegman.

Among the changes on the assembly lines — the addition of throughfeed drilling centers and robotic turners, plus quick change edgebanding and added pinning capacity. The firm also invested in new presses and software, including Stevens Q Advantage software (single source entry for quoting, drawing and BOM generation) REVIT files for customers to specify products.

Also aiding sales was the partnering with reps and dealers "to continue sharing our product lines with new and growing markets," adds Amanda Emmerich, marketing coordinator.

TOP PRODUCERS

Wood Products is a trade publication for wood manufacturing, surface innovation, commercial and residential building trades. Their WOOD 100 edition recognizes not just sales growth, but according to their website, "to also pay tribute to those companies that have grown better."



# VERTICAL INTEGRATION

Control – Consistency – Cost Advantage

## ASSEMBLY



- One-Stop-Shop for All Cabinet, Countertop and Millwork Requirements
- Largest Casework Manufacturer in North America
- Stevens Industries Assembly Lines (current schedule):
  - Line 1: 375 Commercial Cabinets/Day
  - Line 2: 125 Commercial Cabinets/Day
  - Line 3: 175 RTA and KD Cabinets/Day
  - Line 4: 110 Furniture Pieces/Day
  - Total: 785 Cabinets/Day
- 100 HPL and Solid Surface Countertops/Day
- Nurses' Stations, Reception Counters, Other Millwork
- 100s of K-12 Schools Annually
- Over 1,000 Building Installations Annually

CUSTOMERS



## FABRICATION

- 75,000 – 100,000 Parts/Week
- 125,000 Sq. Ft. Facility
- 5 High Volume Panel Saws (2 Angular Systems)
- 2 Four-Head Routers
- 5 Single-Head Routers
- High Speed Shelving Line
- 10 Straight Line Edgebanders
- 3 Contour Edgebanders
- RTA Packaging
- Distribution Services

CUSTOMERS



## LAMINATION

### STEVENSWOOD® Legno Collection

- Thermally Fused Laminate (TFL)
- High Pressure Laminate (HPL)
- StevensWood® Panels: Artika, Rain, Legno
- 6,000 Panels/Day = 30,000 Panels/Week
- Produced with 4 Press Lines
- 4' x 6' thru 5' x 12' Panels, 1/4" thru 1-3/4" Thick
- IPB, MDF, NAUF, MR, FR
- Matching Edging, Moldings and Door Fronts Available

CUSTOMERS





## WHO WE ARE

---

Founded in 1956

Stevens Industries, Inc., is a full-line manufacturer of quality laminated products, from panels to furniture and cabinets. Established in 1956, Stevens Industries has provided added value to our customers through innovative engineering, design and craftsmanship, along with expertise that leads to cost-effective solutions. Backed by the most extensive Quality Assurance program in the industry, Stevens Industries is committed to our customers with the specific products for present and future needs.



- Innovative manufacturing experience and full service, competent project support for more than 50 years
- Commercial cabinetry, laboratory cabinetry, furnishings, millwork, countertops, specialty equipment
- 450,000 square feet of production
- Advanced technology manufacturing with benchmark quality
- Vertically integrated flow manufacturing with in-house laminating of TFL (Thermally Fused Laminate) and HPL (High Pressure Laminate)
- Option-rich designs with supporting written, detailed specifications
- Over 1,000 cabinets per day capacity per schedule
- Over 10,000 projects with over 3 million cabinets installed
- We thrive on large projects!

## OUR MISSION

---

Stevens Industries will be a world class manufacturer of wood and laminated products.

We shall emphasize attention to detail and simplicity in all our processes.

We shall relentlessly pursue reduction of customer lead times.

We shall provide new products and services reflecting greatest value and innovation in techniques and design.

We shall maintain a lean, responsive, competitive organization.

We shall strive for fair profits and sustain controlled growth through proper business planning.

We shall maintain a friendly, clean and safe work environment.

We shall be responsible members of our community.

We shall conform to sound environmental practices.